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www.protectionpartner.ca

New Business

- Scotia Square & Park Lane Mall - Halifax, Nova Scotia
- County Fair Mall - New Minas, Nova Scotia



Northeastern continues to expand our client list in 2016! To keep you all up-to-date, here are a few highlights of new contracts we have gained since our previous newsletter:

- First up is **Scotia Square & Park Lane Mall (Crombie REIT)** in Halifax, NS. We recently helped Crombie REIT transition to contract security services at two of their flagship retail locations. We enjoyed a smooth transition thanks to the dedication and cooperation of our valued employees! Northeastern Management will draw upon our many years of experience in retail security to provide Crombie REIT with an enhanced level of security at their Scotia Square and Park Lane locations.

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- Next up is **County Fair Mall (Crombie REIT)** in New Minas. Northeastern recently signed a multi-year contract with Crombie REIT to provide security services at County Fair Mall in New Minas. Northeastern management and staff are happy to be back in the Annapolis Valley region once again, and we look forward to this new and exciting partnership!
- **Martello Condominiums (HCCC#259)** has signed an agreement with Northeastern to provide security concierge services at their development on Dresden Row, in Halifax, NS. Northeastern already has a strong presence in the downtown core of Halifax with several other major contracts, and Martello adds to our strength in this area!

Electronic Integration projects on the go!

Northeastern is becoming well-known as a leading technical security integrator



As construction in our region continues the strong cycle of development, our Electronic Integration division is working hard to keep pace! You will see our service vehicles parked at a number of major projects such as the new **Ambassatours** building, **Nova Truck Centre**, **Volcano Construction** and the **Millbrook Heritage Centre**. Our highly skilled technical team is constantly being called on to support major clients throughout the region with some of the most complex integrated security systems.

To support our growth in the technical security market, Northeastern has welcomed a new member to our team, **Kimberly Frank!** In her capacity as Technical Administrator, Kim liaisons with our clients, our in-house technicians, and all of our product suppliers to ensure a smooth flow of work from start to finish! Keep up the good work!

Speaking of good work...has anyone seen our technician **Dan Haslett** lately? He seems to spend more time working at RCMP detachments throughout the region than most RCMP officers!

New Website for Northeastern!

A complete re-design and clean new look to our website!

We invite you to take a look at our brand new website at www.protectionpartner.ca

It's clean, easy to navigate, and has a responsive-layout which means it will look good and work well on a phone, tablet, computer, or any other web-enabled device! If you have any comments or suggestions please feel free to email our webmaster at webmaster@protectionpartner.ca



Northeastern Speaks at BOMA

Our President and BDM provide expert advice to Building Managers in New Brunswick

March 2016 - Mike Duffy, Business Development Manager and Roger Miller, President of Northeastern were invited to deliver a presentation on Security trends in 2016 at the BOMA NB 7th Annual General Meeting in Moncton. During the well-attended presentation the topics of Active Shooter, Workplace Violence, and Mass-Communication were discussed with key leaders in the property management sector. As Northeastern continues to grow in the New Brunswick market this was an opportunity to work with key stakeholders.



Continuing Education in Security

Northeastern Supervisor - Mark Hartt

Mark Hartt represents Northeastern as our Site Security Supervisor at Saint Mary's University in Halifax, Nova Scotia. We want to recognize Mark for recently achieving the degree of BA (HONS) in Security Consulting, from Buckinghamshire New University in High Wycomb, UK! Congratulations Mark Hartt!

Commitment to Health & Safety

Karen McKee and David Lipton work to make sure employees at Northeastern are safe

Our Joint Occupational Health and Safety Committee represent employees and management of Northeastern Protection Service. The current committee representatives are:

- Karen McKee - Employee Representative
- David Lipton - Management Representative

Employees of Northeastern can report any OH&S concerns by Calling or Texting to: 902-817-0721, or by email at ohs@protectionpartner.ca

We'd like to hear from you!

Northeastern Protection Service Inc.

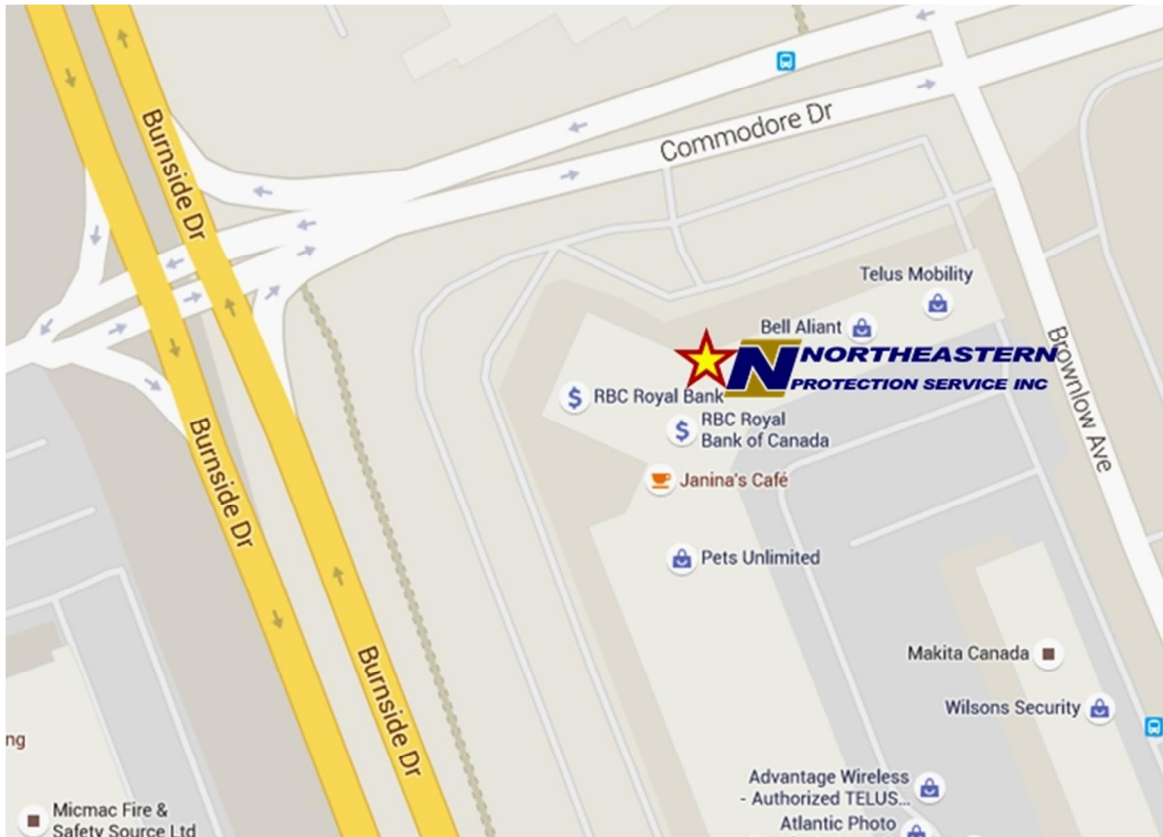
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